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INDONESIA AUSTRALIA RED MEAT & CATTLE PARTNERSHIP

Increasing Productivity, Trade and Investment
in the Red Meat and Cattle Sector



Monthly Update

October 2020

Newly Appointed Indonesian Co-Chair

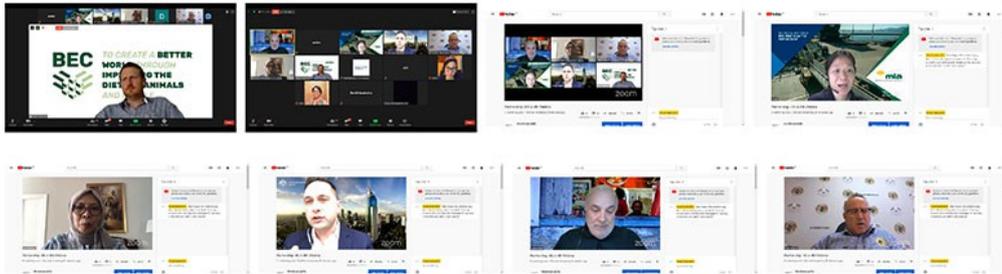


Mr Riyatno was recently appointed as BKPM's Deputy Chairman for Investment Cooperation and Co-Chair of the Indonesia Red Meat and Cattle Partnership. Mr Riyatno was formerly head of the Legal Assistance Center at BKPM. Several meetings have been conducted to discuss the progress of activities as well as the preparation for the upcoming Co-Chair Meeting and Indonesian Members Meeting.

Industry Update

[Partnership - MLA 4th Webinar: Looking towards 2021 and beyond, Strategies for recovery in the Indonesia - Australia beef and cattle sector](#)

Looking Towards 2021 and Beyond: Strategies for Recovery in The Beef & Cattle Sector



The discussion examined the current situation in the livestock and beef sector, the outlook for 2021 and what short- and medium-term strategies governments, businesses and producers have in place for post COVID19 recovery.

More information visit redmeatcattlepartnership.org



The Partnership, in collaboration with MLA Indonesia, hosted the 4th Industry Update Webinar in mid-October 2020. The webinar was attended by 260 participants. Presenters highlighted that all parts of Indonesia's economy are struggling to deal with impacts of COVID-19 and the cattle and red meat sector is no different. Around 750,000 people, mainly small businesses, are directly and indirectly involved in livestock production in Indonesia – almost double than that in Australia. A panel including Mr George Hughes, Counsellor Australian Embassy Jakarta, Mr Ashley Manicaros, CEO Northern Territory Cattlemen's Association, Ms Dayu Ariasintawati, ex-CEO Giant Green Livestock and Mr. Jason Hatchett, President Director PT BEC Feed Solutions discussed options for recovery of the sector.

The discussion examined the current situation in the livestock and beef sector, the outlook for 2021 and what short- and medium-term strategies governments, businesses and producers have in place for recovery.

The panel members presented options to make the industry more competitive, with a focus on technology and innovation to improve efficiencies along the supply chain. All agreed that there is a need to think differently, to be open to new ideas and to invest in R&D along the supply chain, if the industry is to successfully counter the many external factors impacting industry profitability.

Automated feeding technologies was provided as an example that could drive cost savings as well as collect valuable data that improves productivity. It was also noted that firms need to keep track of changes in consumer behaviour and determine how these can be used to their advantage, with an increase in online beef sales a prime example.

[For a summary of the webinar click here](#) and [for the full recording, please click here](#)

IACCB Update

[IACCB's Support for the Development of SISKI Policy Brief](#)

and Sumatra. The brief was developed as the response to a request made by the Ministry of National Development Planning (Bappenas). The brief by IACCB highlights the broad industry and government acceptance of IACCB results and bodes very well for industry growth after IACCB closure in February 2021.

The brief will be used by Bappenas to contribute to the formulation of a National SISKAs Policy Brief that will inform the development of SISKAs programs and budgets for the implementation of the National Medium-Term Development Plan (RPJM 2020 – 2024). The brief was submitted to Bappenas' Director for Food and Agriculture. A follow up discussion is being scheduled.

The policy brief from IACCB includes the following supporting documents:

- SISKAs Prospectus – that outlines commercial projections and results with a herd of 500 breeders
- Two technical papers: (i) “Commercial Cattle Breeding in Integrated Cattle – Oil Palm Systems: Findings and Lessons from the Indonesia-Australia Commercial Cattle Breeding Project,” and (ii) “Viability of Commercial SISKAs Enterprises.”

IACCB Continues its Support to Indonesian Cattle Breeding Sector

IACCB' partner in South Kalimantan, PT Buana Karya Bhakti (BKB), is committed to disseminating and distributing knowledge of SISKAs to interested public and private sector stakeholders through on-line discussions and webinars. In October IACCB and BKB collaborated to deliver two webinars:

- 14 October 2020 – Feed Technology: Bio Conservation and Utilization of Palm Fronds as a Source of Feed in Palm-Cow Integrated Systems.
- 28 October 2020 – Pasture Management Workshop: How to Manage the Palm Plantation Understory as Pasture for Cattle Grazing.

IACCB continues the sharing of knowledge on technological innovations, by providing practical training on the use of CALFIN and CALPROS to KPT Maju Sejahtera, Yayasan Gita Pertiwi and Yayasan Cattle Buffalo Club. CALFIN helps interested cattle breeding investors with the planning and financial modelling of alternative investment strategies, while CALPROS helps to monitor the performance of a herd. A total of 42 people (18 women) were trained in CALFIN and 30 people (15 women) in CALPROS.

On 21 October, Paul Boon, Program Director IACCB, presented a summary of IACCB's findings to the Western Australia Live Exporters Association (WALEA). About 30 participants attended through Zoom and in person, including WA cattle breeders and live cattle exporters, and sheep industry members. The participants were impressed by the herd productivity and production costs for IACCB's four cattle breeding models (SISKAs, Smallholder – Cut and Carry, Open Grazing, and SISKAs-Breedlot).



On 23 October, the Youth Entrepreneurship and Employment Support Service (YESS) Program team visited IACCB's partner PT BUMP Cahaya Abadi Petani (CAP) in South Kalimantan. YESS is an Indonesian Ministry of Agriculture (MoA) program run by the Agency for the Extension and Development of Agricultural Human Resources (BPPSDMP) in collaboration with International Fund for Agriculture Development (IFAD). The aim of the program is to support the Indonesian President's vision to increase the

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vocational schools under BPPSDMP in Kalimantan Selatan, South Sulawesi, West Java and East Java. After the visit, CAP was selected as an official YESS training site, which creates a fantastic opportunity to continue the dissemination of IACCB lessons to young industry players and future entrepreneurs.

IACCB's smallholder cooperative partner in Lampung, KPT, is preparing to join MoA's 1,000 cattle villages program, which was announced by the Indonesian Agriculture Minister during a recent visit to KPT. MoA will provide technical skill development through the local technical livestock agency. KPT is currently building five cattle yards, preparing land for pasture production as (king-grass a low-cost feed base), and recruiting staff to be involved in the program. The inclusion of KPT in this highly strategic program reflects very well on KPTs cattle breeding capacities, that have been built over the last 3 years with IACCB support.

In October IACCB also met with the owners and managers of several partners including PT KAL (Central Kalimantan), PT CAP (South Kalimantan) and P4S-KBM (Central Kalimantan) to progress their scale-up plans for their Brahman-cross cattle breeding businesses. IACCB presented detailed commercial projections under various herd sizes using the IACCB developed CALFIN financial modelling software.

Further information on IACCBs work can be found at <http://iaccbp.org/>

Ongoing Projects

Partnership's Skills Development Program

The Partnership continues to deliver capacity building to Indonesian industry stakeholders throughout the pandemic. The design of two training programs - 'Cattle Management Reproduction for Veterinarians' and 'Livestock Business Management for Smallholder Farmers' - was completed and both courses will be delivered over the coming months by IPB and UGM. Each training will be for 40 participants and will utilize online interactive tools that allow practical demonstrations in real time and open discussion among participants. A final training program for 2020 – 'Feed Management Training for Feed Coordinators and Nutritionists' - will be conducted in mid-December.

Digital Technology Options

The team is now compiling data findings from interview and survey conducted in Indonesia and Australia on uses of digital technologies in the cattle and beef supply chain. Initial findings and analysis were discussed with Export & Innovation Reference Group Members on 20 October 2020.

Beef Processing Market Assessment

The study team has presented results of desk reviews, covering pricing data, live export statistics, and meat export. The team has also completed a survey on plant facilities and is now analysing the data. The result is expected to inform a road map if Indonesia is going to embark on exporting beef products.

Investment Decision Support Tools Kit

This project is currently under a retender process, which is expected to be concluded next month.

Upcoming Events



Partnership by:
INDONESIA AUSTRALIA
RED MEAT & CATTLE
PARTNERSHIP

IACCB **INDO AGRITECH** **INDO LIVESTOCK** **INDO DAIRY**
2021 EXPO & FORUM

TUESDAY
24 November 2020
12.45 - 15.30 WIB
Live at
Zoom

Road to The Most Comprehensive Agriculture
Technology Event 2021
Virtual Forum Indo Livestock Series III

"Sawit-sapi Peluang Investasi Perkebunan dan Peternakan"

Dr. Syahrul Yasin Limpo, S.H., M.H
Menteri Pertanian
Kementerian Pertanian
Republik Indonesia
"Sawit-Sapi Peluang Investasi Perkebunan
dan Peternakan"
Opening Speech

Muhammad Zainuddin
General Manager Agronomi
PT Buana Karya Bhakti
"Berbagi Pengalaman, Dampak dan Manfaat
Penerapan SSKA sebagai Simbiosis mutualisme
bagi perkebunan sawit di PT Buana Karya Bhakti"
Keynote Speaker

Dr. Ir. Kasdi Subagyo, M.Sc
Direktur Jenderal Perkebunan
Kementerian Pertanian RI
"Peluang Lahan sawit sebagai percepatan usaha
sawit dan pembiakan sapi secara komersial
berkelanjutan"
Narasumber

Dr. Ir. Atien Priyanti Sudarjo Putri, M.Sc
Peneliti Ahli Utama,
Pusat Penelitian
dan Pengembangan
Peternakan, Balitbang
Kementerian Pertanian RI
Moderator

Meet IACCB
Ir. Paul Boon, M.Sc
Strategic Advisor
IACCB
"Indonesia Australia
Commercial Cattle
Breeding"

www.indolivestock.com | www.indoagritech.com | www.indofisheries.id
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- Online Reproduction Management Training for Veterinarians – week 4 November 2020.
- Online Livestock Business Management Training – week 4 November 2020.
- IACCB Webinar : Integrated Palm Oil Cattle Potential Investment – 24 November 2020.
- Continuous training on CALFIN and CALPROS: KPT Maju Sejahtera, PT. Equalindo Makmur Alam Sejahtera.

To stay up on the latest news and activities please visit the Partnership website (<http://redmeatcattlepartnership.org>) and follow us on [LinkedIn](#), [Facebook](#), [Twitter](#) (@IAredmeatcattle) and [Instagram](#) (@IA.redmeatcattle).

Contact

The Indonesia Australia Partnership on Food Security in the Red Meat and Cattle Sector is a Heads of Government initiative funded by the Australian Government. The secretariat and policy lead is the Department of Agriculture, Water and Environment in Australia and the Indonesia Investment Coordinating Board (BKPM) in Indonesia.

Advisory and Support Group (ASG)

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